

## **Deposits and Loans**



### **Deposits** (ending balance)

(Million yen) Loans (ending balance)

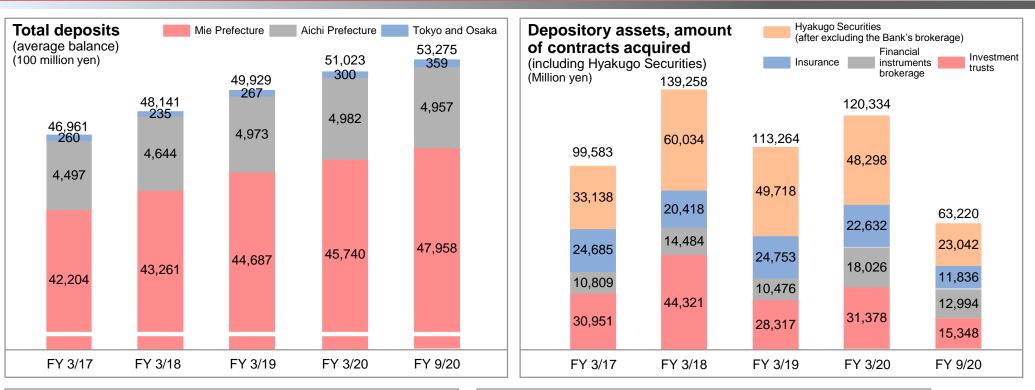
(Million yen)

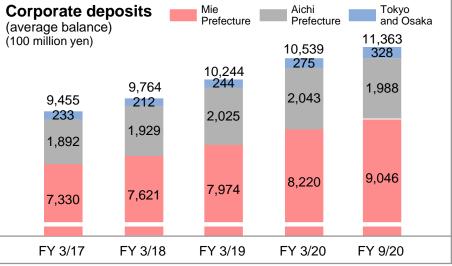
	-P	USILS (ending	Dalance			(10	lillion yen)
			FY 3/17	FY 3/18	FY 3/19	FY 3/20	FY 9/20
	Co	rporate deposits	852,381	897,550	940,577	957,260	1,104,161
		JPY liquid	559,677	607,132	637,719	652,847	793,552
		JPY time	286,610	284,375	296,595	296,535	305,153
		Foreign currency	6,093	6,043	6,261	7,877	5,454
	Inc	lividual deposits	3,551,239	3,647,772	3,741,707	3,821,661	3,986,776
		JPY liquid	1,798,213	3 1,900,053 2,000,28		2,122,226	2,300,190
		JPY time	1,736,663	1,728,979	1,720,154	1,680,890	1,668,638
		Foreign currency	16,362	18,739	21,263	18,544	17,946
			112,305	145,611	165,245	129,009	129,098
		JPY liquid	81,376	110,241	126,707	104,235	82,384
		JPY time	30,928	35,370	38,537	24,774	46,713
		Foreign currency	0	0	0	0	0
	Ot	her	36,054	31,961	35,456	42,955	34,340
To	tal c	leposits	4,551,980	4,722,896	4,882,986	4,950,887	5,254,376
	De Pre	JPY time Foreign currency Other al deposits Deposits in Mie Prefecture* Deposits outside Mie Prefecture Tokyo and Osaka Aichi	4,133,334	4,298,018	4,427,746	4,485,538	4,750,663
			418,645	424,877	455,239	465,348	503,712
			13,276	9,518	11,169	18,396	15,552
		Aichi	405,368	415,358	444,069	446,952	488,159
	goti pos	able certificates of it	179,465	187,500	182,115	160,490	152,587

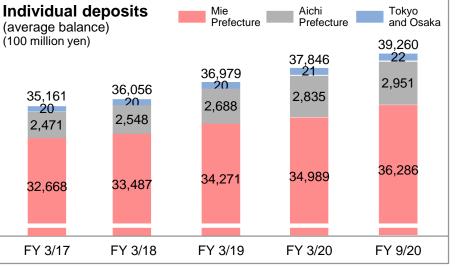
					· · ·	• •	
		FY 3/17	FY 3/18	FY 3/19	FY 3/20	FY 9/20	
Co	rporate sector	1,793,112	1,837,194	2,023,492	2,038,320	2,170,100	
	Large companies	615,873	597,913	701,520	706,445	758,647	
	Medium-sized companies	65,736	70,576	68,607	76,523	75,695	
	Small and medium- sized companies	1,111,502	1,168,705	1,253,364	1,255,350	1,335,757	
Inc	lividual sector	909,265	1,014,861	1,188,146	1,378,725	1,471,097	
Pu	blic corporations	238,333	249,991	230,114	214,004	200,901	
	Governments	1,491	120	0	0	0	
	Other	236,841	249,870	230,114	214,004	200,901	
	Total loans	2,940,712	3,102,047	3,441,753	3,631,051	3,842,099	
	(except those for governments)	2,939,220	3,101,926	3,441,753	3,631,051	3,842,099	
	(Offshore account)	0	0	0	0	0	
Co	nsumer loans	891,264	997,845	1,172,255	1,363,812	1,457,618	
	Housing loans	848,167	952,761	1,125,634	1,315,068	1,409,661	
	Other loans	43,097	45,084	46,621	48,744	47,957	
	ans in Mie efecture*	1,590,550	1,647,928	1,688,946	1,732,337	1,817,254	
	ans outside Mie efecture	1,350,161	1,454,118	1,752,807	1,898,713	2,024,845	
	Tokyo and Osaka	590,938	606,232	733,660	710,896	718,338	
	Aichi	759,223	847,885	1,019,146	1,187,816	1,306,506	

\* Deposits in Mie Prefecture and Loans in Mie Prefecture include Shingu. 42







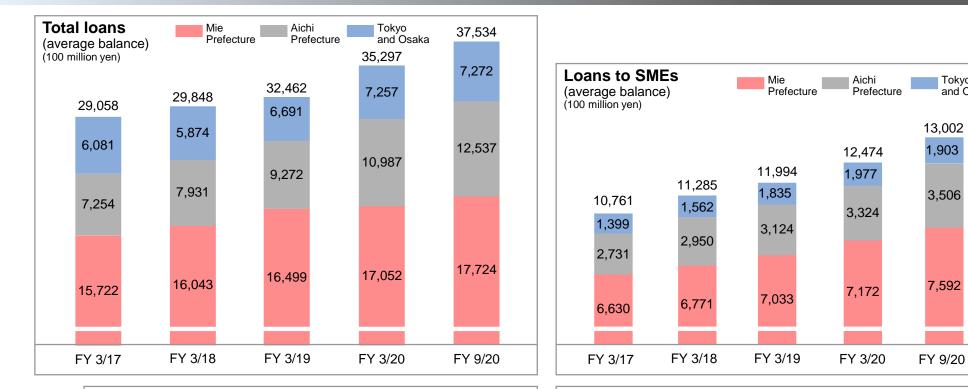


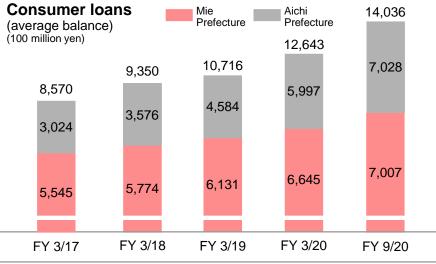
#### Loans

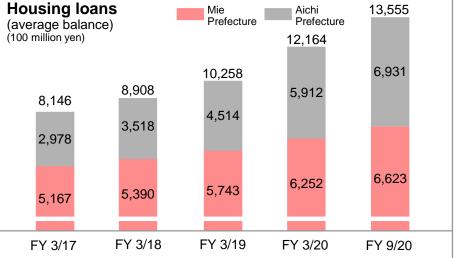


Tokyo

and Osaka







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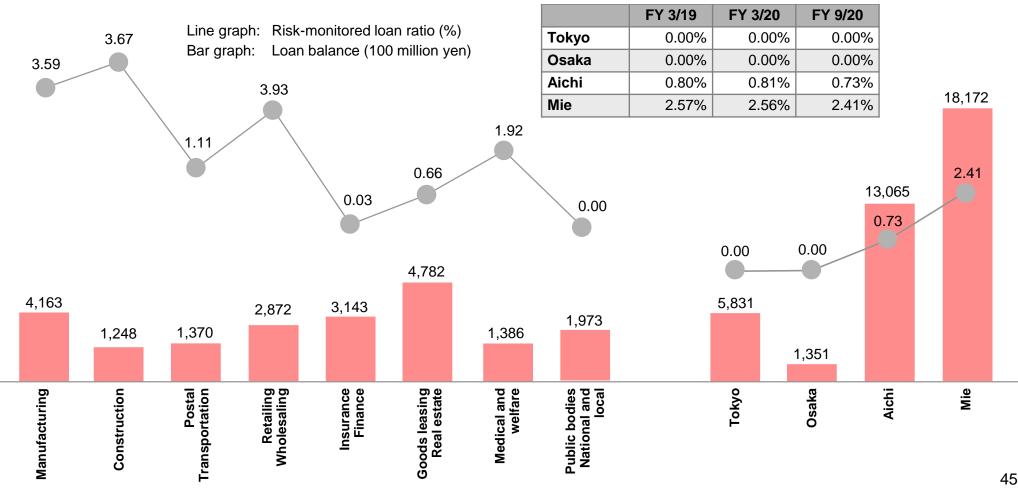
#### Change in risk-monitored loans

Change in risk-monitored loans					(100	million yen)	
	FY 3/17	FY 3/18	FY 3/19	FY 3/20	FY 9/20	Year-on- year	Refer End c
Risk-monitored loans balance (total)	602	518	517	541	535	(6)	Nonp
Risk-monitored loan ratio	2.05%	1.67%	1.50%	1.49%	1.39%	(0.1)P	1.39%

Reference End of September 2020 Nonperforming loan ratio: 1.39%

#### Loan balance and risk-monitored loan ratio by major industry

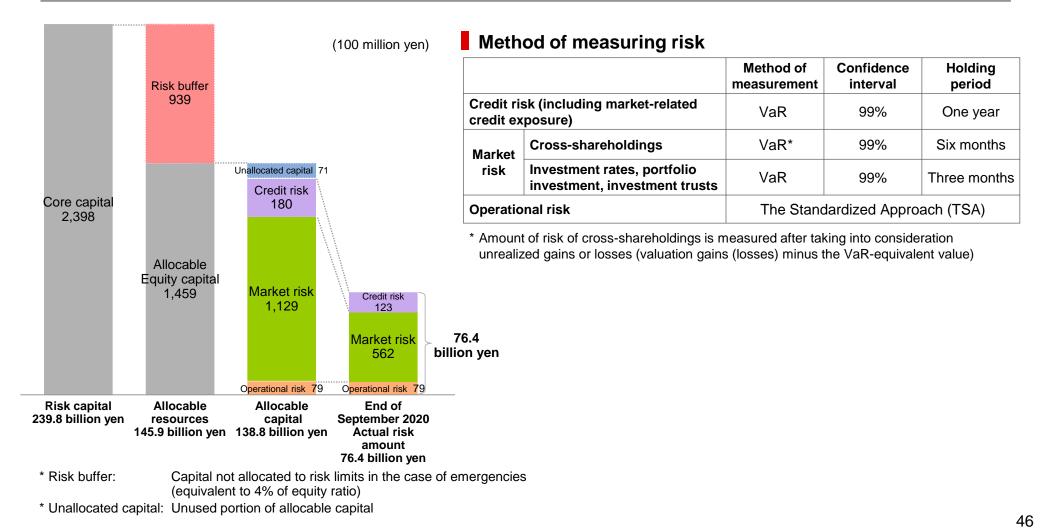
#### Risk-monitored loan ratio by region





Risk is kept within an appropriate range according to the Bank's operating capabilities based on integrated risk management.

Compared with core capital of 239.8 billion yen and allocable capital of 145.9 billion yen, actual amount of risk is 76.4 billion yen.



## **Outstanding Nonperforming Loans by Disclosure** Standard and Coverage



	Nonper		s under Intern t: total credit	al Assessmer exposure)	t Standard		Loans disclosed under the Financial Reconstruction Act (target: total credit exposure) * For substandard loans, only loans are included.					Risk-monitored Loans (target: loans)		
Classification		One dit		Categ	gory			One lite	Amount	Reserve for	0			
		Credit outstanding	Non- categorized	Category II	Category III	Category IV	Classification	outstanding	covered by collateral and guarantee	possible loan losses	Coverage ratio	Classification	Balance	
	Failure	10 <4>	7	2	(1)	(5)	Bankrupt and	68	37	31	100.009/	Loans to borrowers in legal bankruptcy	9 <4>	
Substantial failure		58 <38>	44	14	(3)	(20)	quasi-bankrupt assets	<42>	37	31	100.00%		452	
Possible failure		398	251	65	81 (82)		Doubtful assets	398	234	82	79.62%	Past due loans	<433>	
			35				Substandard	73	32	5	52.94%	Debts past due by three months or more	0	
list	Under control	121		85			loans					Restructured loans	72	
Watch list							Sub-total	540 <514>	305	119	78.59%	Total	535 <510>	
	Others	862	344	517			Normal assets	38,312	Ratio of loans disclosed une Reconstruction Act (sub-tot			Ratio of risk-monitored loans over t		
	Normal	37,402	37,402				Normal assets	30,312	exposure: 1.3			loans: 1.39%		
	Total	38,852 <38,826>	38,085	686	81 (87)	(26)	Total	38,852 <38,826>	Reconstructio	disclosed under t n Act over total cr vrite-offs were car	edit exposure if	Reference Ratio of risk-monitored loan loans if partial direct write-o carried out: 1.33%		
(100	) million yen)	<38,826>		s than stated uni	. ,		* Total credit exposu	Ire: Loans, custo	partial direct v	vrite-offs were car or acceptances	ried out: 1.32% and guarantees			

Total credit exposure: Loans, customers' liabilities for acceptances and guarantees, the Bank's guaranteed private placements, foreign exchange, and suspense payments and accrued interest, which are equivalent to loans

\* Values shown in the section "Nonperforming Loans" under "Internal Assessment Standard" are after loan losses reserves, with the value indicated in parentheses representing amounts of reserves corresponding to the respective sections.

\* The Bank does not carry out partial direct write-offs, but the amounts that would be derived if a partial direct write-off were carried out is shown in angled brackets

(100 million yen)

#### Trends of Loans disclosed under the Financial Reconstruction Act

	FY 3/17	FY 3/18	FY 3/19	FY 3/20	FY 9/20	Year-on-year
Bankrupt and quasi-bankrupt assets	79	64	73	66	68	1
Doubtful assets	445	393	379	387	398	10
Substandard loans	84	67	68	92	73	(19)
Total	609	524	522	547	540	(6)
Nonperforming loans ratio	2.04%	1.67%	1.50%	1.48%	1.39%	(0.09)P



Upper: Number of debtors / Lower: credit exposure

					Debtor Clas	sification as of	the end of Sept	ember 2020			Ratio of		
			Normal	Other under close observation	Under control	Possible failure	Substantial failure	Failure	Other	Bulk, etc.	downgrading to possible failure or lower	Upgrade	Downgrade
ion	Normal	195,021	170,318	426	12	34	84	1	24,146	1	0.06%	—	557
e by debtor classification	Norma	3,502,419	3,287,546	9,375	511	169	902	36	203,876	0	0.03%	—	10,995
	Other under close observation	2,038	272	1,499	5	25	15	2	220	1	2.06%	272	47
		81,656	8,089	67,852	222	634	136	11	4,709	4	0.96%	8,089	1,005
	Under	215	9	17	175	8	1	—	5	_	4.19%	26	9
	control	14,081	222	686	10,615	1,560	0	_	995	_	11.09%	909	1,561
osure	Possible	1,251	16	31	2	1,088	13	1	100	2		49	14
Credit exposure	failure	38,768	108	467	91	35,677	335	93	1,995	104		667	428
edit	Substantial	509	9	3	—	3	366	10	118	10		15	10
	failure	5,625	4	26	—	8	4,321	176	1,088	256		38	176
3/31/2020		35	_	1	—	_	5	22	7	1		6	_
3/3	Failure	1,063	_	35	_	_	162	694	170	0		198	—
as of		199,069	170,624	1,977	194	1,158	484	36	24,596	15		368	637
, and the second	Total	3,643,614	3,295,972	78,443	11,441	38,050	5,858	1,012	212,835	367		9,903	14,167

Number of debtors

	2nd Half of 2014	1st Half of 2015	2nd Half of 2015	1st Half of 2016	2nd Half of 2016	1st Half of 2017	2nd Half of 2017	1st Half of 2018	2nd Half of 2018	1st Half of 2019	2nd Half of 2019	1st Half of 2020
Subject to Head Office support	64	59	56	45	44	40	46	48	53	62	58	64
Subject to branch support	320	315	352	361	343	308	293	271	259	202	217	212
Number of instances of upgrading	23	23	25	21	21	28	25	32	25	22	18	15
Number of instances of downgrading	26	16	19	28	19	11	12	14	15	14	15	7
Change in nonperforming loans of branches subject to support	(700) million yen	(600) million yen	(2.5) billion yen	1.2 billion yen	(4) million yen	(2.4) billion yen	80 million yen	(800) million yen	100 million yen	300 million yen	2.1 billion yen	60 million yen

(Million yen)



#### Compliance with Hyakugo Bank's credit policies (as of end of September 2020)

(100 million yen)

Classification	Content	Limit	Comp	liance	
Loans for individuals engaging in housing leasing business	7% or less of total loans	2,689	1,895	4.93%	
Loans for other real estate industry	7% or less of total loans	2,689	2,062	5.37%	
Loans for non-banks	Loans for non-banks 10% or less of total loans				
Loans for large companies	Total loans for large companies by Tokyo and Osaka sales departments should be 20% or less of the Bank's total loans	7,684	4,467	11.63%	
Loan balance per borrower Credit for a borrower should be 10% or less of the Bank's equity capital		239	220	9.17%	
Loan balance per corporate group	Credit per corporate group should be 25% or less of the Bank's equity capital	599	455	18.99%	

#### Changes in loans by industry

(100 million yen)

Industry	FY 3/17	FY 3/18	FY 3/19	FY 3/20	FY 9/20	Share by industry
Manufacturing	3,455	3,349	3,627	3,758	4,163	10.83%
of which, transportation equipment manufacturing	621	676	795	865	877	2.28%
Agriculture, Forestry, Fishery, Mining, Quarrying and Gravel quarrying	207	209	241	239	235	0.61%
Construction	1,026	1,034	1,057	1,099	1,248	3.24%
Utilities	700	761	900	977	1,008	2.62%
Telecommunication	174	106	123	123	133	0.34%
Transport and Post	1,004	1,170	1,231	1,237	1,370	3.56%
Wholesale and Retail	2,564	2,508	2,678	2,718	2,872	7.47%
Finance and Insurance	2,738	2,560	3,440	3,049	3,143	8.18%
Real estate and Rental	3,880	4,377	4,619	4,780	4,782	12.44%
of which, Real estate	3,003	3,307	3,399	3,524	3,502	9.11%
Academic research, Specialist and Technical services	129	137	136	147	168	0.43%
Accommodation and Food and beverage	295	294	315	316	398	1.03%
Lifestyle-related services and Entertainment	228	242	245	263	292	0.76%
Education and Learning support	72	74	76	76	88	0.22%
Medical and Social welfare	1,128	1,196	1,216	1,239	1,386	3.60%
Other services	388	407	399	407	446	1.16%
National and local governments	2,321	2,440	2,227	2,088	1,973	5.13%
Other	9,092	10,148	11,881	13,787	14,710	38.28%
Total by industry	29,407	31,020	34,417	36,310	38,420	100.00%



Including megabanks			Deposits	Loans											
<b>linc</b> Mega	Cludir Other	ng meg Shinkin	<b>gaban</b> Bank B	<b>1ks</b> Bank	A	Hyakugo Bank		Hyakugo B	ank .	3ank A	Bank	B Sh	iinkin	Other N	Леga
8.8	9.4	12.3	12.1	12.8	;	44.6	Mie Prefecture	37.9		14.3	14.3	1	1.2	17.2	5.1
* Excludes Agricultural Cooperative, Fisheries Cooperative, JP Bank, and Hyakugo Bank's Shingu Branch										(	(%) (as c	f end of M	larch, 2020	))	
Other	Cludi Shink	<b>ing me</b> <in bar<="" th=""><th>•</th><th>I<b>NKS</b> Bank A</th><th>I</th><th>Hyakugo Bank</th><th></th><th>Hyakugo B</th><th>ank</th><th>Banl</th><th>ka B</th><th>ank B</th><th>Shinkin</th><th>Other</th><th></th></in>	•	I <b>NKS</b> Bank A	I	Hyakugo Bank		Hyakugo B	ank	Banl	ka B	ank B	Shinkin	Other	
10.2	13.	5 1:	3.3	14.1		48.9	Mie Prefecture	39.9	39.9		1	15.0	11.8	18.2	
1	19.1		23.8	6.9	9.6	40.6	Kuwana District	29.7	9.6 9	.9	18.2		32	2.6	
8.5	12.4	7.0		34.1		38.0	Yokkaichi District	31.1		28.3		9.1	13.5	18.0	
8.0	6.7	14.0	23.9			47.4	Suzuka District	34.0		22.7		18.9	7.1	17.3	
2	21.0		23.5	9.3	7.1	39.1	Iga District	35.4 4.5		5 11.1 23.		3.8		25.2	
7.8	7.6	11.7	7.0			65.9	Tsu district	5	9.3			12.3	13.0	<mark>4.5</mark> 10	.9
5.6	16.6		27.3	2	2.3	48.2	Matsusaka District	36.3	4.8	3	31.8		13.8	13.	3
10.5	10.5 6.9 16.6 2.9		63.1	Ise District	52	.2		6.3	17.9	5.4	18.2				
2.6 1.6	24.2	2 5	5.0			66.6	Toba Shima District	6	1.8		2	2.2	29.3	1.6 5	5.1
5.7			32.2	Kishu District	29.0		29.3		4	29.6	12.1				

\* Excludes megabanks, Agricultural Cooperative, Fisheries Cooperative, JP Bank, and Hyakugo Bank's Shingu Branch

(%) (as of end of March, 2020) 50

# **Group Companies**



