

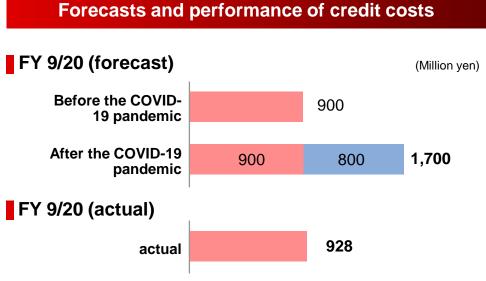
# **Outline of Financial Position**

# **Summary of Financial Results**



• Gain posted from revising the retirement benefit scheme to extraordinary gains during the same period in the previous fiscal year caused interim net income to decrease 16.1% year-on-year.

(Million yen)	FY 9/19	FY 9/20	Year-on- year	
Gross operating income (1)	28,953	28,449	(504)	
Interest income	24,931	23,992	(938)	
Fees and commissions	4,902	4,599	(303)	
Other operating income	(880)	(142)	738	
Of which, gain and loss from government bonds (2) and other bonds	1,474	235	(1,238)	
Provision of general allowance for loan losses (3)	35	(56)	(92)	
Expenses (4)	20,909	20,775	(134)	
<b>Net operating income</b> (1) - (3) - (4)	8,009	7,731	(277)	
Core net operating (1) - (2) - (4) income	6,569	7,438	868	
Core net operating income (excluding gain and loss from cancellation of Investment trusts)	6,163	6,859	696	
Non-recurring gain and loss	(1,060)	272	1,333	
Of which, disposal of bad debts (5)	521	985	463	
Gain and loss from stocks and other securities	(752)	1,192	1,945	
Ordinary income B	6,948	8,003	1,055	
Extraordinary gain and loss C	2,311	(167)	(2,479)	
Interim net income before income taxes	9,259	7,835	(1,423)	
Interim net income	6,863	5,759	(1,104)	
Credit costs (3) + (5)	556	928	371	



### Year-on-year changes

- Core net operating income increased due mainly to increases in other operating income except for gain and loss from government bonds and other bonds, and to a decrease in expenses
- Ordinary income increased due mainly to increases in gain and loss from stocks and other securities
- Gain posted from revising the retirement benefit scheme during the same period in the previous fiscal year caused interim net income to decrease

### Forecast changes in credit costs

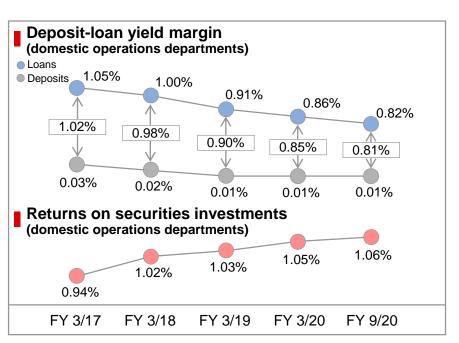
- A substantial increase in credit costs were posted at the time of announcing the forecast interim financial results in May in response to the COVID-19 pandemic
- The impact of COVID-19 was less than expected thanks to government support including no interest-bearing and unsecured loans and subsidies.
   In the current interim period, the actual credit costs were 771 million yen lower than the forecast

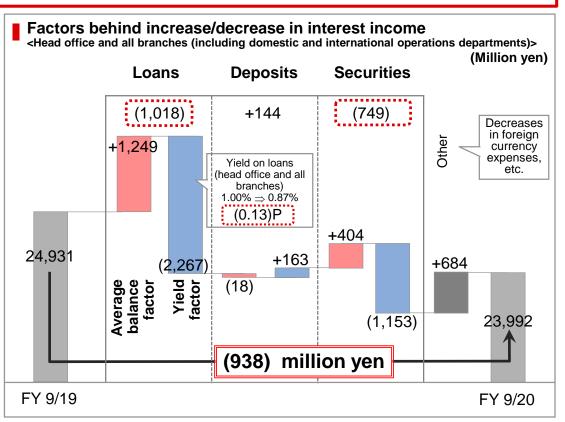
### Interest income

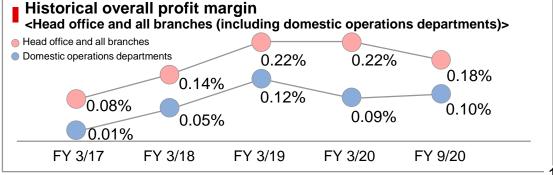


# •A decrease in loan and securities interest contributed to a decrease in interest income of 3.8% year-on-year.

		(Million yen)	FY 9/19	FY 9/20	Year-on-year
Inte	erest	income	24,931	23,992	(938)
	Tot	al interest income	27,676	25,768	(1,907)
		Loan interest	17,493	16,475	(1,018)
		Interest and dividends on securities	9,844	9,095	(749)
		Other	337	198	(139)
	Inte	erest expenses	2,745	1,776	(968)
		Interest on deposits	496	351	(144)
		Other	2,248	1,425	(823)





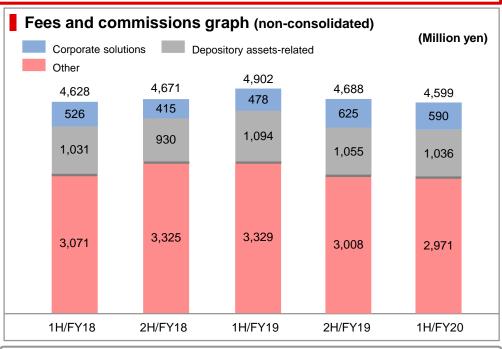


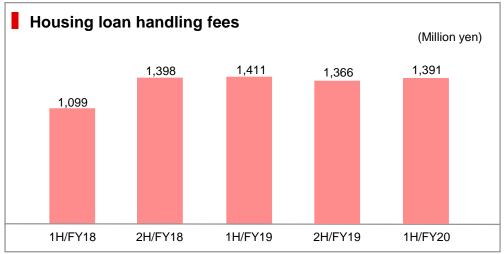
## Fees and commissions

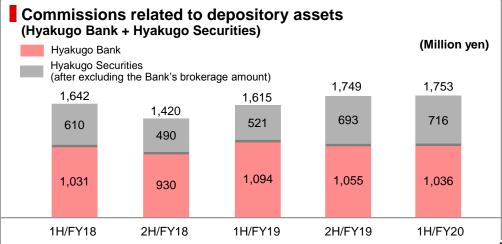


 An increase in payment of housing loan guarantee and insurance premium, etc. and a decrease in insurance sales commissions contributed to a decrease in fees and commissions of 6.2% year-on-year

			(Million yen)
	FY 9/19	FY 9/20	Year-on-year
Fees and commissions	4,902	4,599	(303)
Fees and commissions	7,244	7,099	(144)
Commissions related to depository assets A	1,094	1,036	(57)
Investment trust commissions	405	452	47
Insurance sales commissions	573	375	(197)
Financial instruments brokerage commissions	65	151	85
Defined contribution pension commissions	50	57	6
Corporate solutions fees B	478	590	112
Housing loan handling fees	1,411	1,391	(20)
Fees and commissions expenses (expenses)	2,341	2,500	158
Of which, payment of housing loan guarantee and insurance premium, etc. (expenses) C	1,546	1,786	240







# **Expenses**



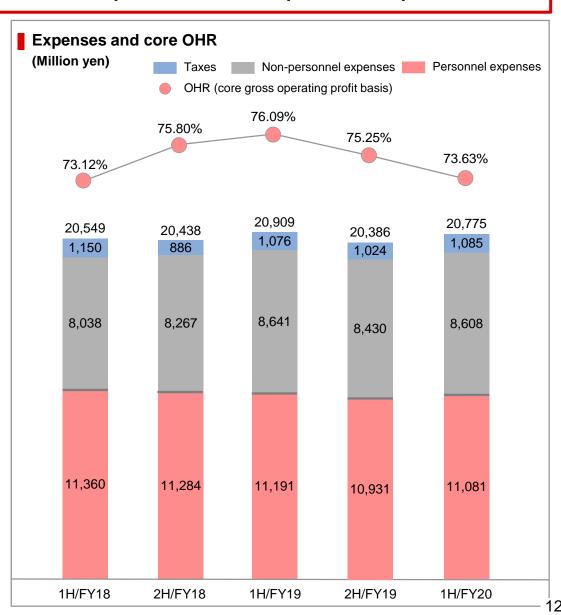
• Expenses decreased 0.6% year-on-year due to decreases in personnel and non-personnel expenses

(Million yen)

		FY 9/19	FY 9/20	Year-on- year
Ex	penses	20,909	20,775	(134)
	Personnel expenses	11,191	11,081	(110)
	Non-personnel expenses	8,641	8,608	(32)
	Taxes	1,076	1,085	8

### Major factors underlying changes in expenses

- Personnel expenses
   Salaries, etc. fell due to a decrease in personnel
- Non-personnel expenses
   Supplies expenses decreased as a result of efforts to cut expenses
- Core OHR
   Core OHR increased 2.46 points year-onyear due to an increase in core gross
  operating profit and a decrease in
  expenses.
   Efforts will be continuously made to
  reduce expenses



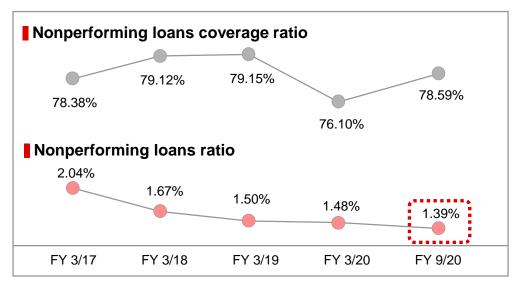


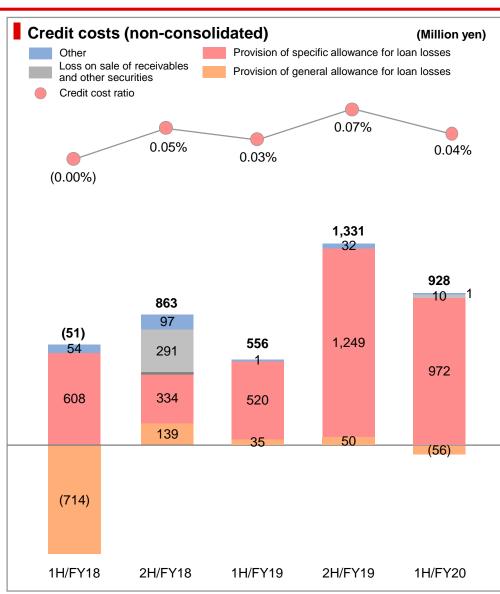
# **Credit Costs** (nonperforming loans ratio)



• An increase in the provision of allowance for specific loan losses caused a year-on-year increase in credit costs. Credit costs related to COVID-19 were limited

			(Million yen)
	FY 9/19	FY 9/20	Year-on- year
Credit costs	556	928	371
Of which, provision of general allowance for loan losses	35	(56)	(92)
Of which, provision of specific allowance for loan losses	520	972	452
Of which, loss on sale of receivables and other securities	_	10	10
Credit cost ratio	0.03%	0.04%	0.01P
	FY 3/20	FY 9/20	Year-on- year
Nonperforming loans	54,706	54,051	(654)





# **Deposits** (including negotiable certificates of deposit)



(100 million yen)

### • Individual deposits and corporate deposits both remained strong, increasing total deposits 4.4% year-on-year

Total deposits (average balance)

(100	million	yen)
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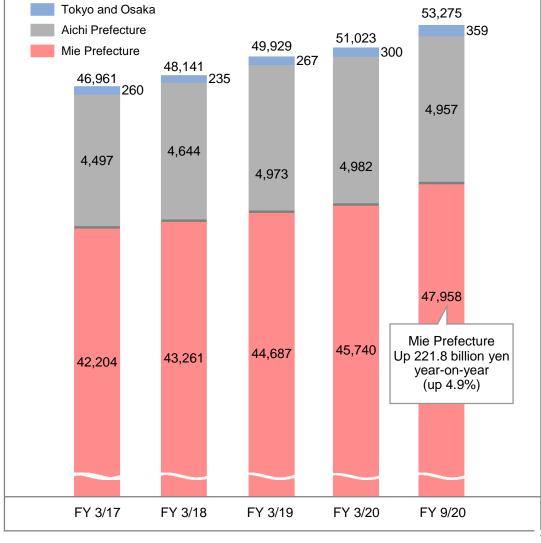
	FY 3/20	FY 9/20	Year-on- year
otal deposits verage balance)	51,023	53,275	2,251
Mie Prefecture	45,740	47,958	2,218
Aichi Prefecture	4,982	4,957	(25)
Tokyo and Osaka	300	359	58

### (100 million yen)

		FY 3/20	FY 9/20	Year-on- year
In (a	dividual deposits verage balance)	37,846	39,260	1,413
	Mie Prefecture	34,989	36,286	1,297
	Aichi Prefecture	2,835	2,951	115
	Tokyo and Osaka	21	22	0

### (100 million yen)

		FY 3/20	FY 9/20	Year-on- year
Co (a	orporate deposits verage balance)	10,539	11,363	824
	Mie Prefecture	8,220	9,046	826
	Aichi Prefecture	2,043	1,988	(54)
	Tokyo and Osaka	275	328	52

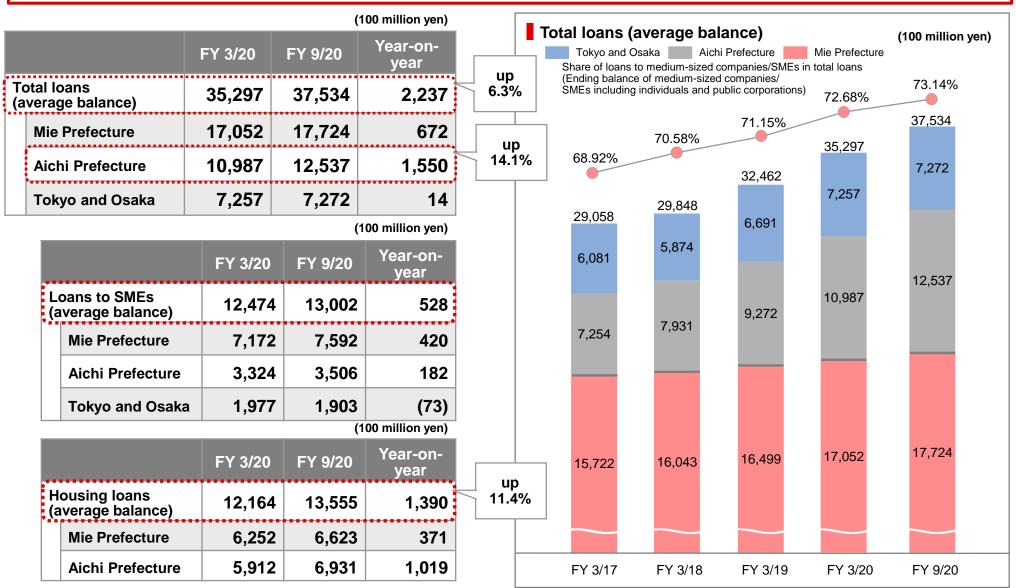


<sup>\*</sup> Mie Prefecture includes Shingu and Internet branches.

### Loans



 Individual loans such as housing loans and corporate loans increased, resulting in a 6.3% increase year-on-year in total loans



<sup>\*</sup> Mie Prefecture includes Shingu and Internet branches.

# **Securities Investments**

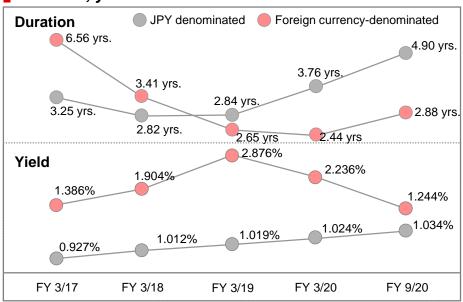


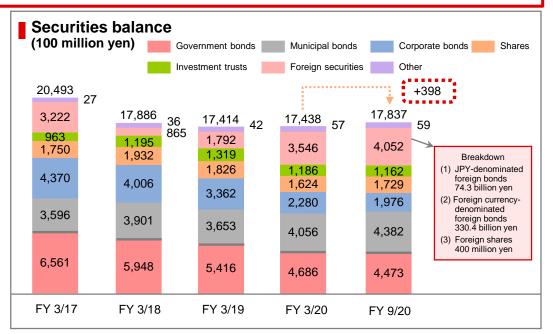
 Valuation gains (losses) on securities increased 36.2% from the end of the previous fiscal year due mainly to increases in share prices and investment trusts.

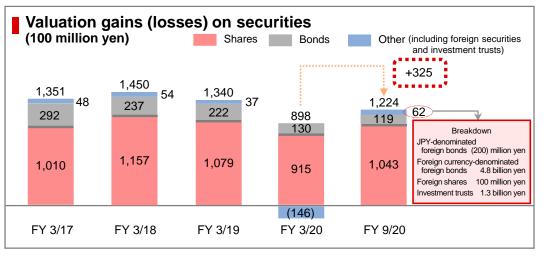
	(100 million yen)	FY 3/20	FY 9/20	Year-on-year
Se	curities balance	17,438	17,837	398
	Government bonds	4,686	4,473	(212)
	Municipal bonds	4,056	4,382	325
	Corporate bonds	2,280	1,976	(304)
	Shares	1,624	1,729	105
	Investment trusts	1,186	1,162	(23)
	Foreign securities	3,546	4,052	506
	Other	57	59	1

JPY-denominated average balance*	14,127	13,889	(237)
Foreign currency-denominated average balance*	2,319	3,062	742

### Duration, yield\*







# **Equity Ratio**



 An increase in equity capital, resulting from income recognition, caused the equity ratio to increase 0.15 percentage points year-on-year

(400 million von)

	(100 million yen)		
Computation method of credit risk asset value	Fundamental internal ratings-based approach		
As of	FY 3/19 FY 3/20 FY 9/20		
Equity capital (For equity ratio calculation purposes)	2,285	2,338	2,397
Risk Assets	23,458	23,200	23,456
Equity Ratio	9.74%	10.07%	10.22%

Shareholders' equity	2,530	2,621	2,668
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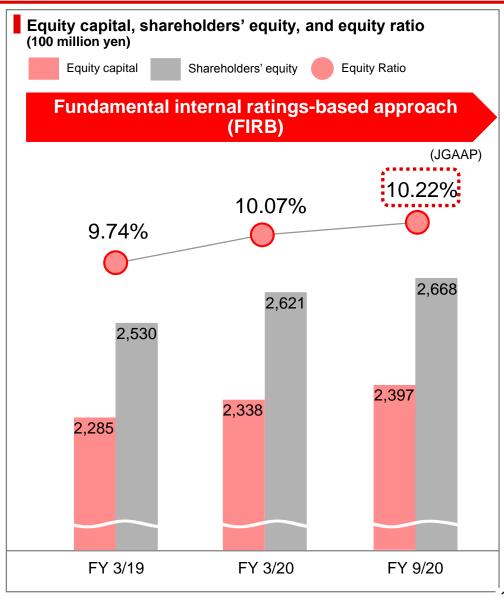
Method of computing value-at-credit-risk asset value:

Fundamental internal ratings-based approach

Method of computing value-at-operational risk:

The Standardized Approach (TSA)

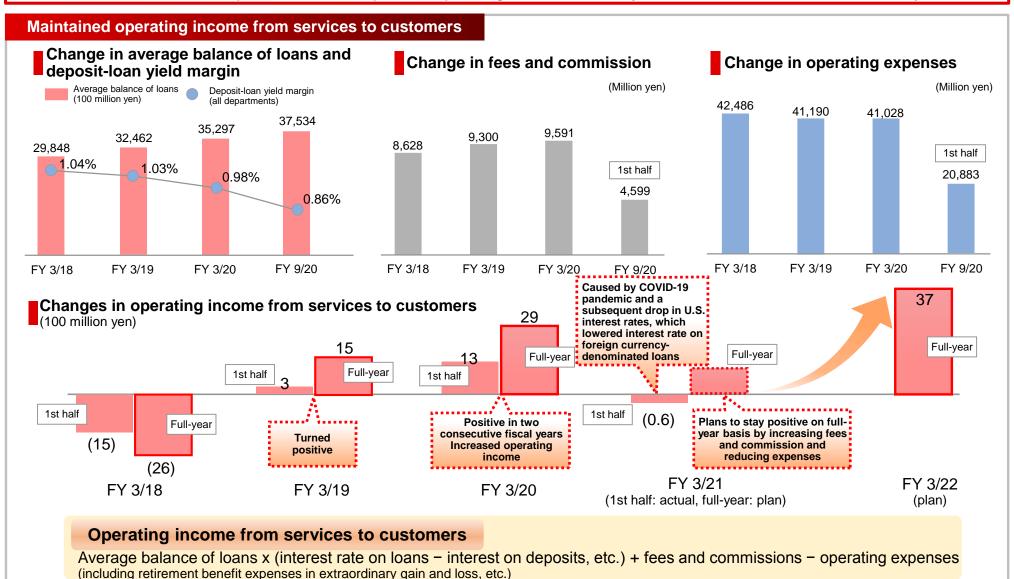
# Sophisticated management of risk and equity capital Achieves Financial health Achieves intermediary capability



# **Status of Operating Income from Services to Customers**



 Negative operating income from services to customers was posted in the first half, but the Bank seeks to increase fees and commission and reduce expenses to achieve positive operating income on a full-year basis for three consecutive fiscal years.





# FY 3/2021 Forecasts (published figures)



• Full-year net income forecast for FY2020 was revised upward in light of the actual figure in the first half. Increased dividends to enhance the shareholder return

# Forecast (non-consolidated)

(Million yen)

		FY 3/21 (Initially published)	FY 3/21 (Revised upward)
Gros	s operating income	54,400	55,900
	Interest income	47,500	45,800
	Fees and commissions	9,700	10,100
	Other operating income	(2,800)	_
Net o	pperating income	12,300	14,800
Ordii	nary income	12,400	14,200
Net i	ncome	9,000	10,000
Cred	dit costs	3,300	2,500
attrib	olidated net income utable to shareholders of arent (consolidated)	9,100	10,500

Full-year net income (non-consolidated) is forecast to be 10 billion yen as an increase in credit costs resulting from the impact of COVID-19 is incorporated to some extent in the second half.

### Dividend forecast

Interim	Year-end	Full year
<b>5.0 yen</b>	5.0 yen	10.0 yen
(Figure initially	(Figure initially	(Figure initially
published + 0.5 yen)	published + 0.5 yen)	published + 1.0 yen)

