

## New Medium-term Management Plan (April 2025 - March 2029)

The new Medium-term Management Plan aims at building a more robust and efficient business structure for “the banking business,” the Bank’s core business. In addition, we aim to promote business renewal and continuously reform the Bank’s business portfolio by creating and developing “new business that creates new communities.” In doing so, we will aim to enhance corporate value by creating both “economic and social value.”

### Medium-term Management Plan

未来への挑戦

Challenge for the Future

Medium-term Management Plan KAI-KAKU 150 FINAL STAGE

### Goals for Medium-term Management Plan

We aim to become “A Bank That Can Be Relied Upon” through this Medium-term Management Plan. To this end, bank employees need to become “people who are trusted and relied upon by customers.”

Bank's  
Goal

**A Bank That Can Be  
Relied Upon**



Bank  
Employees'  
Goal

**Bank employees whose faces are  
the first to come to mind when  
customers imagine their dreams  
and futures**



### Medium-term Management Plan: Basic Strategies

#### 01 Creation of Social Value

Aim to create economic and social values by taking on the challenge of solving local issues

#### 02 Challenge for the Growth

Aim to thoroughly streamline banking operations and provide more value to customers

#### 03 Human Resource Strategy

Aim to be a “group of professionals who take on challenges” through proactive career development

#### 04 Digital Transformation

Aim to transform operations and mindsets by leveraging digitalization and data

#### 05 Strengthening of Strategic Foundation

Aim to strengthen governance and integrate sustainability and management

**KAI-KAKU 150  
FINAL STAGE**

## Medium-term Management Plan: Financial and Non-financial KGIs

This Medium-term Management Plan sets two financial KGIs: “ROE” and “Net Income.” We aim to create social value in addition to economic value by setting new non-financial KGI targets.

### Financial Targets

|                                | FY2024 Actual | FY2028 Target                |                     | FY2030 Target                                                            |
|--------------------------------|---------------|------------------------------|---------------------|--------------------------------------------------------------------------|
| ROE in consolidated net assets | 3.87%         | <b>5% or more</b>            |                     | <b>¥1 trillion</b>                                                       |
| Consolidated net income        | ¥18.0 billion | <b>¥24.0 billion or more</b> | Sustainable finance | <b>(Of which, more than ¥500.0 billion is environment-related loans)</b> |

### Non-Financial Targets

|                                                          | FY2028 Target                          |                                                                              | FY2028 Target      |
|----------------------------------------------------------|----------------------------------------|------------------------------------------------------------------------------|--------------------|
| Number of customer management issues solved              | <b>Cumulative total of 1,000 cases</b> | Employee engagement index                                                    | <b>85% or more</b> |
| Number of community issue engagements                    | <b>Cumulative total of 30 cases</b>    | Ratio of female executives (posts equivalent to or higher than senior staff) | <b>25% or more</b> |
| Increase in balance of depository assets*                | <b>¥50.0 billion</b>                   | GHG emissions (Scope 1 & 2)                                                  | <b>Net zero</b>    |
| Number of financial and economic education sessions held | <b>Cumulative total of 500 times</b>   |                                                                              |                    |

\* Compared with the end of March 2025

Increase in consolidated balance of bank and securities investment trusts