

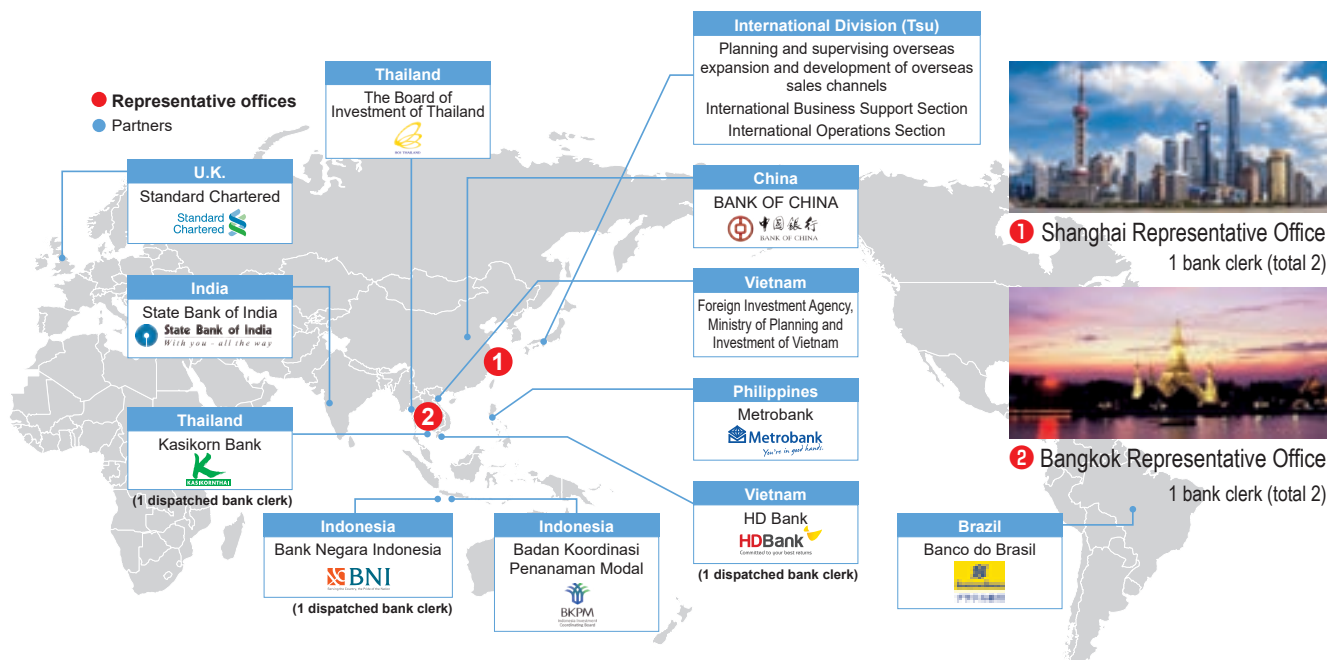
International Business Strategy

Supporting Customers in Overseas Expansion and Development of Overseas Sales Channels

As a bank with strong presence in Asia, Hyakugo Bank provides support for a wide variety of customer needs relating to overseas business expansion.

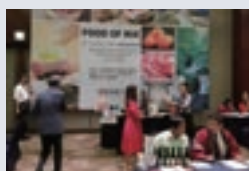
Overseas Network

The International Business Support Section of International Division in Japan has tied up with our two representative offices overseas (Shanghai, Bangkok), along with dispatched overseas staff in three countries, and partnering overseas financial institutions. Together we have built a broad support system for customers to assist with expansion of overseas sales channels and various types of trading.



Ho Chi Minh Business Conference 2019

On Monday, November 18, 2019 the Bank provided support for organizing a business conference in Ho Chi Minh City, Vietnam. This conference, tied up with the Mie Prefecture Fair in Ho Chi Minh City organized by the Mie Prefectural Government Office, was held in cooperation with The Cultural Foundation of Okada and Aeon Group. Approximately 100 Vietnam-based or Japanese buyers and restaurants engaged in businesses in Vietnam held business meetings with companies from Mie Prefecture.



Business meetings with overseas companies with cutting-edge AI and IoT technologies

On Friday, October 25, 2019, the Bank held a business conference with the Greater Nagoya Initiative Council (GNIC), JETRO, and the Ministry of Economy, Trade and Industry, inviting overseas companies with cutting edge technologies in AI and IoT that will contribute to improving the manufacturing industry and streamlining the manufacturing sites in the greater Nagoya area (the economic zone within a radius of approximately 100 kilometers from the city of Nagoya).

19 overseas companies from six countries including the US, Spain, Switzerland, and Germany held 34 business meetings in total with 14 domestic companies, and we provided support for business matching.

